

## Commercial Counsel 20/11/2019



### Company description:

Our client, **Neovia Logistics**, is a vibrant and dynamic company. We are looking for two enthusiastic newcomers to strengthen the EMEA legal team (based in Vilvoorde): a Commercial Counsel and an Administrative Assistant.

### Function

#### What would be your main responsibilities?

- Commercial contracts (standard and non-standard):

*Logistics Services Agreements, Warehousing and Distribution Agreements, Amendments, Special Service Requests, Master Agreements, Consulting Agreements, review of customer-proposed terms and conditions.*

- Drafting contracts and providing guidance and interpretation to support implementation and redlined recommendation.
- Reaching consensus and negotiating contracts, sometimes directly with the customer's attorneys.
- Maintaining contractual records and documentation.
- Coordinating with relevant departments/stakeholders and ensuring contract visibility and awareness.
- Interacting with external service providers, participating in meetings, etc.
- Monitoring competitive terms and customer satisfaction with the company's terms and conditions and contracting practices, recommending changes.
- Working with the Risk Management Department to coordinate contractual insurance requirements.

### Searched profile

- Enthusiasm is the key to everything...
- Self-starter with a proactive approach to work, ability to multi-task and work quickly.
- Confidence in navigating the business, ability to work independently and collaboratively.
- Ability to systematically analyze complex problems, draw relevant conclusions and implement appropriate solutions.
- Language requirements:
  - Strong verbal and written skills in English and the ability to convey complex information in a way that is easy to understand for others.
  - German: good comprehension and proofreading skills. Speaking German is a plus, not a must.
- Strong negotiating and persuasive skills, both in one-on-one and group situations.
- Ideally 3 to 5 years of experience in commercial contracts. More or less is negotiable.

## Offer

- The work atmosphere is simultaneously professional and informal: a pleasant work environment in new, airy and light-filled offices in the Medialaan (with a bus stop and ample parking nearby). In the midst of the hustle and bustle of other companies with a dynamic atmosphere. Wonderfully designed new offices and a company restaurant. In short, a creative and stimulating environment!
- Generous trust, freedom and mutual flexibility: flexible working hours, leaving home after the traffic jams, home office.  
You organize your schedule in line with both the business *and* your personal situation. After all, results are what matters!  
This means you combine hard work with a proper work-life balance!
- Travel? Your choice! You can opt for travel during your contract negotiations. You prefer to stay at the office? You'd rather Skype than travel? That's fine too!
- As a global company with different cultures our client offers the chance to grow and express yourself in a global enterprise.  
A broad and interesting horizon!
- Enthusiastic EMEA legal department (VP, legal counsel, paralegal, project engineer) who can't wait to share their passion with you.
- This company genuinely invests in its legal department:
- All the tools you need are at your fingertips.
- You report directly to the Vice President, Associate General Counsel. She will show you the ropes so you can work autonomously within the organization in no time.
- Variety and challenges.
- Realistic growth opportunities:  
Varied legal content and an ongoing learning process. The admin assistant of this team

advanced to a paralegal position. If opportunities present themselves you will also have the chance to take the plunge: this can be enriching in terms of content and can also mean interdepartmental mobility.

- Meritocracy is a reality here!
- Neovia Logistics is a company people are proud to work for!

## Contact

Jacon Legal has exclusivity to fill this position:

- **Reference:** LEXGO/NLCMC/105
- **Contact:**  
Ann Jacob - 0473 49 37 99
- **Apply via:**  
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- **Contactform** on the website of Jacon Legal